

THE VOICE OF REAL ESTATE TM IN *Abilene* NEWSLETTER

Happy
Thanksgiving!

NOVEMBER 2025

2025 Directors

- Tina Irias, Place 1 (2025-2027)
- Simone Hester, Place 2 (2025-2027)
- Shelly Brooks, Place 3 (2025-2027)
- Shay Senter, Place 4 (2023-2025)
- Clay McCullar, Place 5 (2023-2025)
- Rob Cunningham, Place 6 (2023-2025)
- Paige Robinson, Place 7 (2024-2026)
- Cheyenne Toliver, Place 8 (2024-2026)
- Suzanne Fulkerson, Place 9 (2024-2026)
- Gary Bone, Immediate Past President 2024
- Roberta Borlovan, WCR President
- Tammy Kister, MLS Chairman

N TREIS Vice President 2025

- Gary Bone TR Director
- Region 2 RVP
- Kay Spiva FPC Jodey Arrington Liaison

2025 Officers

- Staci Boren, President
- Maegan Brest, President-Elect
- Beki Kofoed, Membership
Vice President
- Paige Walton, Secretary
- Terri Scott, Program Vice President



AAOR

CALENDAR OF EVENTS

November

November 17th @ 8:30 AM
Executive Meeting

November 18th @ 9 AM
Broker Responsibility

November 18th @ 11:45 AM
Business Luncheon

November 19th @ 2 PM
TREPAC Committee

November 20th @ 8:30 AM
Board of Directors

November 26th @ 10 AM
DEI Committee

November 27th
 Happy Thanksgiving

AAOR CALENDAR OF EVENTS

December

December 2nd @ 8:30 AM

Membership Committee

December 2nd @ 9 AM

Commercial Meeting

December 2nd @ 11:45 AM

Program Luncheon

December 6th @ 7 PM

CASINO ROYALE AAOR Awards Banquet

December 10th @ 1 PM

Virtual Broker Open

December 11th @ 8:30 AM

Budget Committee

December 14th @ 2PM

Home Buying Seminar in Swahili

December 15th @ 8:30 AM

Executive Committee

December 16th @ 11:45 AM

Business Luncheon

December 18th @ 8:30 AM

Board of Directors

December 25th



December 31st @ 11:45 AM

DEI Committee



Membership Changes

NEW REALTORS®

Tana Dubose	Ann Carr Realtors
Zak Bell	KW Synergy
Laci Hays	Coldwell Banker Apex
Sam Stephens	Trinity Ranch Land
Brad Wylie	Tx Home and Land Realty
Christopher Arnett	Epique Realty
Kristen Brown	Re/Max Big Country

TRANSFERS

Maegan Breat: KW Synergy to Berkshire Hathaway/Stovall
Haven Hill: KW Synergy to Berkshire Hathaway/Stovall
Kent Watson: KW Synergy to Momentum Group Real Estate
Jay Sloan: KW Synergy to Momentum Group Real Estate
Jessica Cantuz: KW Synergy to Momentum Group Real Estate
Genna Flemming: KW Synergy to Momentum Group Real Estate
Brad French: McCullar Properties to Post Oak Realty
Kim Ferrell: Re/Max Big Country to KW Synergy
Kendra Moyer: Re/Max Big Country to KW Synergy
Brian Easterling: Re/Max Big Country to KW Synergy
Brittany Lewallen: Re/Max Big Country to KW Synergy
Jodi Hankins: Coldwell Banker Apex to Fathom Realty

NEW BROKERS

Gary Bone	Momentum Group Real Estate
Landon Hale	Post Oak Realty

NEW AFFILIATES

Ship Wrecked Pools LLC	Jason Ligon
Double Diamond Signs	Stacy Marcikese
Rhodes Insurance Company	Leticia Guajardo

NEW BROKERAGES

Momentum Group Real Estate	Gary Bone
Post Oak Realty	Landon Hale

INACTIVE MEMBERS

Rhonda Smith	Real Broker
Tessa Pace	Augusta Realtors
Sarah Faynan	Coldwell Banker Apex
Ernest Heyeck	EXP Realty
Pam Dempsey	EXP Realty

OVERALL NUMBER OF MEMBERS AS OF NOVEMBER 4th , 2025

Brokers: 183

REALTORS®: 646

Secondary: 91

TOTAL REALTORS®: 741

TOTAL AFFILIATES: 177

*Thank you &
Welcome to the*
ABILENE AOR

**NEW MEMBER
ORIENTATION
JANUARY
8th & 9th**

(No New Member Orientation
in December)

November

BIRTHDAYS

AJ Gretillat 11-1	Aaorn Andrews 11-11	
Chan Guess 11-1	Jenny Aldridge 11-12	
Meredith McCullar 11-1	Delbert Allred 11-12	Clint Bumguardner 11-24
Isabel Ortiz 11-1	Remy Locascio 11-14	Colton Campbell 11-24
Melissa Sisco 11-3	Diana Beeson 11-15	Sandra Bayne 11-24
Kandi Wood 11-5	Kris Kowatch 11-16	Kimberly Greenfield 11-24
Cynthia DeFoore 11-5	Ken Dozier 11-17	Cheryl Davis 11-24
Karen Lenz 11-5	KristYn Kimbrel 11-17	Shannon Calkins 11-25
Austin Dunaway 11-7	Robbyn Reid 11-17	Joe Ortiz 11-25
Trey Snodgrass 11-8	Rob Hollingsworth 11-20	Daleca Moore 11-26
Kathryn Selhorst 11-9	Kimberly Del Castillo 11-21	Brandi Wiesen 11-27
Thomas Bryan 11-10	Patty Knight 11-22	Debbie Frakes 11-30
Laurn Bagley 11-10	Kristi Andrew 11-22	Jodi Hankins 11-30
	Matthew Price 11-22	Sarah Hunter 11-30
	Rhonda Lisle 11-23	Naomi Richardson 11-30





December Birthdays



James Cowser 12-1
Debbie Staggs 12-2
Ken Hogan 12-3
Jerry Conring 12-3
Rob Cunningham 12-4
Priscilla Jaques 12-4
Jonathan Castereno 12-8
Sheila Lantrip 12-10
Courtney Walton 12-10
Jacqueline Smith 12-11
Jennifer Snodgrass 12-12
Amy Dykman 12-14
Joshua Smith 12-14
Lance Vines 12-15
Dale Scoggins 12-15
Shannon Cox-Sanchez 12-15
Hannah Holmes 12-19

Beki Kofoed 12-20
Kaleb Hellums 12-21
Justin Castereno 12-21
Amy Quintana 12-22
Daniel Mathis 12-23
Nichole Seale 12-24
James Glidden 12-24
Molly Sims 12-25
Gena Fleming 12-26
December Boon 12-28
Cindy Robinson 12-28
Nicole Alonzo 12-29
Tana Dubose 12-30
Belinda Ancinec 12-31
Terri Scott 12-31
Jadyn Harris 12-31
Chelynn Barkley 12-31



Taylor County Housing Report

October 2025



Median price

\$236,500

↓ **5.4%**

Compared to October 2024

Price Distribution



Active listings

↓ **28.1%**

488 in October 2025



Closed sales

↑ **59.7%**

222 in October 2025



Days on market

Days on market 64

Days to close 36

Total 100

5 days less than October 2024



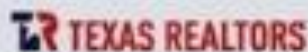
Months of inventory

2.6

Compared to 4.4 in October 2024

About the data used in this report

Data used in this report come from the Texas REALTORS® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTORS® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



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Abilene Housing Report

October 2025



Median price

\$229,000

↓ 5.5%

Compared to October 2024

Price Distribution



Active listings

↓ 33.9%

355 in October 2025



Closed sales

↑ 46.8%

182 in October 2025



Days on market

Days on market 57

Days to close 36

Total 93

11 days less than October 2024



Months of inventory

2.2

Compared to 4.1 in October 2024

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 TEXAS REALTORS®



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Callahan County Housing Report

October 2025



Median price

\$322,500

↑ **35.8%**

Compared to October 2024

Price Distribution



Active listings

↓ **2.8%**

70 in October 2025



Closed sales

↑ **25%**

10 in October 2025



Days on market

Days on market 88

Days to close 40

Total 128

6 days less than October 2024



Months of inventory

5.5

Compared to 6.4 in October 2024

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Eastland County Housing Report

October 2025



Median price

\$179,498

↓ **20.1%**

Compared to October 2024

Price Distribution



Active listings

↑ **15.7%**

133 in October 2025



Closed sales

↑ **71.4%**

12 in October 2025



Days on market

Days on market 127

Days to close 45

Total 172

34 days more than October 2024



Months of inventory

10.4

Compared to 11.1 in October 2024

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Jones County Housing Report

October 2025



Median price

\$248,750

↑ **37.2%**

Compared to October 2024

Price Distribution



Active listings

↓ **7%**

66 in October 2025



Closed sales

↑ **20%**

12 in October 2025



Days on market

Days on market 78

Days to close 38

Total 116

5 days more than October 2024



Months of inventory

5.2

Compared to 7.1 in October 2024

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Haskell County Housing Report

October 2025



Median price

\$105,000

↑ **75%**

Compared to October 2024

Price Distribution



Active listings

↑ **3.9%**

27 in October 2025



Closed sales

↓ **20%**

4 in October 2025



Days on market

Days on market 116

Days to close 36

Total 152

43 days more than October 2024



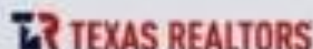
Months of inventory

7.2

Compared to 5.7 in October 2024

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*...in the Lead
& Leading it Home!*





Congratulations
Jimmy Partin

60

**years of
dedicated
service to
the Abilene
Real Estate
Industry!**





**Dr. Sandy
Hazelip &
Ellie
Hamby**





2025 AFFILIATE APPRECIATION LUNCHEON



Thank You to our wonderful Affiliates!!





Julie Hagin

Honored for her
service to Abilene
in the Real Estate
Industry



*Alan Barr,
RPL*

**JAB Land
Company**



Reed Young
**JAB Land
Company**



Mark Your Calendars



INSTALLATION BANQUET

◆◆◆◆◆◆◆◆◆◆ **ON** ◆◆◆◆◆◆◆◆◆◆

SATURDAY, 12.6.2025 AT 5:00PM



***Abilene Country Club
4309 Treadaway Blvd.
Abilene, TX 79602***



***Tickets: \$65 - Cocktail Attire
R.S.V.P by November 28th***



Place your bets on an evening full
of glamour and fun!

Sponsorship Levels



• **The High Roller Sponsorship- \$2,000**

- **Luxurious Setting:** A bottle of wine or whiskey on your reserved table
- **Program Recognition:** Acknowledgement inside the event programs
- **Promotional Presence:** Your company's name displayed on the sponsorship entry board
- **High Visibility:** Two flags displayed outside the venue
- **Social Media Spotlight:** Your company highlighted in a dedicated social media post
- **Banquet Recognition:** Acknowledgment during the banquet program
- **Exclusive Seating:** One reserved table with eight tickets

• **The Royal Flush Sponsorship - \$1,500**

- **Table Elegance:** Two bottles of wine beautifully arranged on your table
- **Program Acknowledgement:** Recognition inside the event programs
- **Sponsor Entry:** Your company's name displayed on the sponsorship entry board
- **Flag Representation:** One flag displayed outside the venue
- **Social Media Exposure:** Your company featured in a social media post
- **Banquet Appreciation:** Acknowledgment during the banquet program
- **Reserved Seating:** One table with 8 tickets

• **The Ace of Spades - \$1,000**

- **Program Recognition:** Acknowledgment inside event programs
- **Entry Visibility:** Your company's name showcased on the sponsorship entry board
- **Outdoor Presence:** One flag displayed outside the venue
- **Online Recognition:** Your company highlighted in a social media post
- **Banquet Acknowledgment:** Recognition during the banquet program
- **Attendee Tickets:** Four tickets

• **The Lucky Seven Package - \$500**

- **Program Mention:** Acknowledgment inside event programs
- **Entry Listing:** Your company's name included on the sponsorship entry board
- **Online Promotion:** Your company featured in a social media post
- **Banquet Mention:** Acknowledgment during the banquet program
- **Event Attendance:** Two tickets



Additional Sponsorships

(Each includes program acknowledgment)

- **Powder Room:** \$200
- **Awards Table:** \$200
- **Auction Table:** \$200
- ***Valet Parking:** \$650
(*Includes Lucky Seven Package)

REGISTRATION DEADLINE 11-28-2025



ABILENE ASSOCIATION
OF REALTORS



Installation Banquet Sponsorships

Special thanks to our
\$2000 High Roller Sponsors

Sponsors



*Worth
Moutray*



Special thanks to our

\$1500 Royal Flush Sponsors

Special thanks to our

\$1000 Ace of Spades Sponsors



Special thanks to our

\$500 Lucky Seven Sponsors



American
Home Shield



Special thanks to our Additional Sponsors

◆ Powder Room Sponsor: \$200

◆ Awards Table Sponsor: \$200



◆ Auction Table Sponsor: \$250

◆ Valet Parking: \$650

◆ Photo Booth: \$400



DEADLINE FOR SPONSORSHIPS: NOVEMBER 28, 2025



Want to know more about
buying a home?

Learn more at the

Free Home Buying Seminar

**BUDGET PLANNING
& HOUSE HUNTING**



**THE OFFER, LOAN,
CONTRACT & DEAL**



**MOVING IN &
MAINTAINING YOUR HOME**

Sunday, December 14th

3:00 p.m. - 4:00 p.m. at the

Abilene Association of Realtors

626 S. Pioneer Drive

Abilene, TX 79605

325-692-9821

www.abileneaar.com