

ABILENE ASSOCIATION OF REALTORS®

Monthly Newsletter | [MARCH • 2026]

*Serving the REALTORS® of Abilene & Taylor, Jones, Callahan, Haskell
and 9 Surrounding Counties*

PRESIDENT'S MESSAGE

A Note from Your 2026 President

Welcome to this month's edition of the Abilene Association of REALTORS® newsletter!

This year has already been filled with important conversations about the future of our industry and the role each of us plays in shaping it. Our association continues to focus on strengthening professionalism, expanding education opportunities, and making sure our members feel supported as our market and industry continue to evolve.

Across Abilene we are seeing growth, new development, and changing housing needs. From discussions about housing availability to reminders about MLS updates, compliance, and industry legislation, your association is working to make sure REALTORS® in our market have the tools and information needed to serve clients well.

What inspires me most is watching our members show up for each other and for this community. Whether you are mentoring a new agent, volunteering locally, investing in advocacy, or helping a client navigate one of the biggest decisions of their life, the work you do matters.

Thank you for being part of an association that values professionalism, collaboration, and service. I'm excited to see the continued impact our members make throughout the year.

Maegan Brest, REALTOR®
Berkshire Hathaway HomeServices, Stovall Realtors
325-280-3393

ABILENE 
ASSOCIATION of REALTORS®

UPCOMING MEETINGS & EVENTS

MARCH

New Member Orientation – March 5th & 6th, 2026 @ 8:30 a.m.

Membership Committee Meeting – March 3, 2026 @ 8:30 a.m.

Commercial Meeting – March 3, 2026 @ 8:30 a.m.

Program Luncheon – March 3, 2026 @ 11:45 a.m.

WCR Luncheon – March 10, 2026 @ 10:45 a.m.

Virtual Broker Open – March 11, 2026 @ 1:00 p.m.

Budget Meeting – March 12, 2026 @ 8:30 a.m.

Executive Meeting – March 16, 2026 @ 8:30 a.m.

Business Luncheon – March 17, 2026 @ 11:45 a.m.

Board of Directors – March 19, 2026 @ 8:30 a.m.

DEI Committee – March 25, 2026 @ 10:00 a.m.

Housing Opportunities Meeting – March 26, 2026 @ 8:30 a.m.

Home Buying Seminar – March 28, 2026 @ 10:00 a.m.

Broker Owner Meeting – March 31, 2026 @ 10:45 a.m.

APRIL

New Member Orientation – April 2nd & 3rd, 2026 @ 8:30 a.m.

Membership Committee Meeting – April 7, 2026 @ 8:30 a.m.

Commercial Meeting – April 7, 2026 @ 8:30 a.m.

Program Luncheon – April 7, 2026 @ 11:45 a.m.

Virtual Broker Open – April 8, 2026 @ 1:00 p.m.

Budget Meeting – April 9, 2026 @ 8:30 a.m.

APRIL continued...

Executive Meeting – April 13 2026 @ 8:30 a.m.

Board of Directors – April 16, 2026 @ 8:30 a.m.

Business Luncheon – April 21, 2026 @ 11:45 a.m.

Property Management Committee – April 22, 2026 1:00 p.m.

Housing Opportunities Meeting – April 23, 2026 @ 8:30 a.m.

BOWLING TOURNAMENT – April 23, 2026 @ 6:00 @ PRIMETIME

Home Buying Seminar – April 25, 2026 @ 10:00 a.m.

DEI Committee – April 29, 2026 @ 10:00 a.m.

EDUCATION & PROFESSIONAL DEVELOPMENT

Build Your Business with CE Classes:

- **Legal 1**– March 2, 2026 | 8:30 a.m. – 2:30 p.m. | 4 CE Hours | \$45
- **Legal 2**– March 2, 2026 | 1:00 p.m. – 5:00 p.m. | 4 CE Hours | \$45
- **Death on a Property**– March 3, 2026 | 1:00 p.m. – 4:00 p.m. | 3 CE Hours | \$40
- **Broker Responsibility**– March 4, 2026 | 9:00 a.m. – 4:00 p.m. | 6 CE Hours | \$70
- **Contracts Class**– March 18, 2026 | 9:00 a.m. – 12:00 p.m. | 3 CE Hours | \$40

Register at www.abileneaor.com

IMPORTANT REMINDERS

- The AAOR Office will be closed on Good Friday, April 3, 2026.
-

ADVOCACY & TREPAC UPDATE

Hello!!!

For many of you, you may have already heard of the word TREPAC.

Well, TREPAC (Texas Realtors Political Action Committee) raises funds to promote home ownership, protect private property rights, and increase political awareness. TREPAC works closely with Governmental Affairs and the Associations in candidate interviews.

There is a campaign called Why 35?

This is my Why 35? I invest to protect the future of homeownership for my children, grandchildren and everyone. I want my grandchildren to know what it is like to be a homeowner and feel the pride of owning a piece of Texas!

The TREPAC year is Oct 1 - Sept 30. The nice thing about this, is you do not have to invest all at once! The easiest way to invest is on your bills dues that are sent out by AAOR. \$35 is the fair share. Easy Peasy! We have events throughout the year, as well, where you have a chance to invest.

So, let's talk some numbers: In our 2024/25 TREPAC year we had 306 participants invest in TREPAC. That is 40.75% participation of our members. I would love to challenge our Association to raising that above 50% this year.

We did just have our 2026 Primary Elections. Across the state there were strong results for REALTOR supported TREPAC & RPAC supported candidates. There were 75 supported races with 57 wins, and several going into the runoffs. This is over an 84% win/runoff rate.

Remember, it's not red problem, or a blue problem.... It is a purple solution!

Judith Puryear
2026 TREPAC Trustee Region 2

WELCOME NEW MEMBERS

Please welcome our newest members:

NEW REALTORS®

- **Taryn Myles** – Epique Realty
- **Kiesha Dsiree Popplewell** – EXP Realty
- **Meriam Nixon** – Re/Max Big Country
- **Luvia Esparza** – Village Real Estate
- **Susanna Mann** (Secondary) – Village KW Synergy
- **Lauren Mange** – Village Elite Real Estate Group

NEW BROKERS

- **Anita Johnson** (Secondary) – Elite Real Estate Group (Austin)
- **Marcia Mayes** (Secondary) – aMayesing Properties (Willis TX)
- **John Stevens** – Abilene Diamond Properties

NEW AFFILIATES

- **Rick Bowman** – Big Country Foundation Repair
-

COMMUNITY OUTREACH

REALTORS® Giving Back

WALK WITH PRIDE: Help Us Reach 700 Shoes for Kids!

Realtors & Affiliates, let's make a real impact! Our Walk with Pride 5K isn't just about steps—it's about giving local elementary kids brand-new shoes. This year, our ambitious goal is 700 pairs. In February, we funded 33 pairs. Now we need the full force of our association!

Here's how you can jump in: You can help sponsor the event! You can add your name or logo on the official shirt as a sponsor, or join the virtual 5K and get a shirt for participating. The deadline to be on the shirt as a sponsor is **March 20th**, so don't wait! And if you miss that, no worries—donations will be collected throughout April.

Ready to make a difference? Check the Association's Facebook page, call Cathi or Sheila (325-692-9821), or reach out to me—Katie Wells at Fairway (325-899-2848).

Let's **WALK WITH PRIDE** and give back!



Book a FREE Consultation with me Click [Here!!](#)



Katie Wells
Loan Officer, NMLS 1958093
The Wood Group of Fairway
162 Caddo Drive, Ste 120
Abilene, TX 79602
[Mobile: 325.899.2848](tel:325.899.2848)
queenofmortgage.com
[Read My Reviews](#)



APPLY NOW



March BIRTHDAYS



CHRISTOPHER GRIMES 3-1

NATALIE BUSELL 3-3

MANDY PAGE 3-3

HAYLEY UNDERWOOD 3-4

NIKKI KERBY 3-5

SIMONE HESTER 3-5

MORGAN BRIGHAM 3-6

CASSANDRA AARON 3-6

KIMBERLY MORENO 3-6

CHRIS BARNETT 3-7

SARAH KATE KNIGHT 3-7

SAMANTHA WILBURN 3-8

THOMAS DARBY 3-8

LAURA DAVIS 3-9

JUDITH PURYEAR 3-10

JORDAN NICHOLS 3-11

KERRY MOORE 3-12

JOHN FANNING 3-14

SHANDI MAYNARD 3-14

TOMMY FOSTER 3-15

MANDY DIXON 3-15

TISH PERRY 3-17

HOLLY BRYAN 3-18

BROOKE BENNETT 3-18-

BRIAN DOREMUS 3-18

AMBER KIMMEL 3-19

REBECCA WILSON 3-19

KELLYE CRAWFORD 3-19

ERIC ROBIRDS 3-19

PAM YUNGBLIT 3-20

JANE LANE 3-20

RONALD HARMON 3-21

MORGAN HARRIS 3-21

CHEYENNE TOLIVER 3-21

SHERRY HAWKS 3-22

TRACI TOWNSEND 3-23

JOSEPH EVANS 3-24

JULIE HAGIN 3-24

RONNA HARRELL 3-24

MADISON DeLEON 3-25

CHELSEA PEMBERTON 3-26

SHARON JOHNSON 3-27

STACY DOBY 3-27

JAY SLOAN 3-28

CELESTE BORGES 3-31

TAMARA BRISCOE 3-31

WALT MAY 3-31

JANESCA MONTEMAYOR 3-31



April BIRTHDAYS

BILL BEAM 4 - 1

BRENDA DAVIS 4 - 1

ZACHARY O'BOSKY 4 - 1

JONATHAN CAMP 4 - 2

SUZEL CALDERON 4 - 2

SHAWNA ABERNATHY 4 - 2

MICHAEL PRITCHARD 4 - 2

JAN MCCASLIN 4 - 2

MITCH BARNETT 4 - 3

JENNIE GERARD 4 - 3

BRADY HORN 4 - 5

THOMAS WILLIS 4 - 5

ANNA HUGHES 4 - 6

ALEX WHITTEN 4 - 6

TIFFANY GILLIAM 4 - 6

HAROLD ELLEDGE 4 - 7

MADISON LACIANCE 4 - 7

KATHY SANDERS 4 - 7

DERRICK LONG 4 - 7

BETH WORRELL 4 - 7

JOHN BROWN 4 - 8

DONOVAN LEDDER 4 - 8

SAMANTHA SEVERA 4 - 8

JAMES DRISCOLL 4 - 8

HATTIE DAY 4 - 8

ROBERTA BORLOVAN 4 - 12

PAMELA WARD 4 - 12

ELISE BRUNTMYER 4 - 12

JON ROGERS 4 - 13

BECKY GONZALEZ 4 - 14

TOSHIA EVANS 4 - 15

PARKER GRUDT 4 - 15

CONNIE ROSE 4 - 17

APRIL BENNETT 4 - 19

SHIELLY WOODS 4 - 19

PAIGE ROBINSON 4 - 20

RACHEL RUSSELL 4 - 21

JOSEPH BORGES 4 - 21

GINA CHANEY 4 - 23

BRIAN BEDINGFIELD 4 - 24

KELLI KISH 4 - 25

JODY SEAY 4 - 25

SUSANA HUGHES 4 - 25

COLT MASSEY 4 - 26

REBECCA HUFF 4 - 26

DIANA DUNCAN 4 - 27

CATHERINE LECHOT 4 - 28

ROBERT JOHNSON 4 - 29



PHOTOS OF THE MONTH

AAOR *Affiliate* **Spotlight**





Tom Sell RPAC
Endorsed Candidate
for US Representative - TX 19

BEYOND TRAFFICKING
LEADING SURVIVORS BEYOND THE BOND

ABILENE MARKET SNAPSHOT

AAOR Area Housing Activity Stats...

Taylor County Housing Report

February 2026



Median price

\$259,900

↑ **10.6%**

Compared to February 2025

Price Distribution



Active listings

↓ **46.5%**

336 in February 2026



Closed sales

↑ **1.2%**

165 in February 2026



Days on market

Days on market 60

Days to close 42

Total 102

1 day less than February 2025



Months of inventory

1.6

Compared to 3.9 in February 2025

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.



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Abilene Housing Report

February 2026



Median price

\$246,000

↑ **6.7%**

Compared to February 2025

Price Distribution



Active listings

↓ **51.8%**

238 in February 2026



Closed sales

Flat **0%**

142 in February 2026



Days on market

Days on market 49

Days to close 43

Total 92

9 days less than February 2025



Months of inventory

1.4

Compared to 3.6 in February 2025

About the data used in this report

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Callahan County Housing Report

February 2026



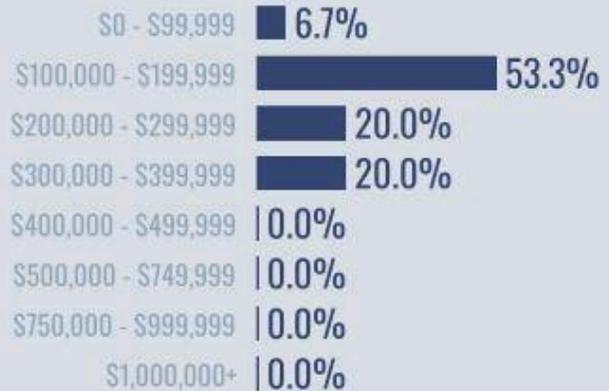
Median price

\$188,990

↓ **17.8%**

Compared to February 2025

Price Distribution



Active listings

↓ **31.9%**

47 in February 2026



Closed sales

↑ **87.5%**

15 in February 2026



Days on market

Days on market 83

Days to close 45

Total 128

2 days more than February 2025



Months of inventory

3.1

Compared to 6.0 in February 2025

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Eastland County Housing Report

February 2026



Median price

\$190,000

↑ **13.4%**

Compared to February 2025

Price Distribution

\$0 - \$99,999	23.1%
\$100,000 - \$199,999	38.5%
\$200,000 - \$299,999	23.1%
\$300,000 - \$399,999	15.4%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↓ **14.5%**

112 in February 2026



Closed sales

↑ **333.3%**

13 in February 2026



Days on market

Days on market	146
Days to close	25
Total	171

101 days more than February 2025



Months of inventory

8.1

Compared to 11.6 in February 2025

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TEXAS A&M UNIVERSITY
Texas Real Estate Research Center

Heartland Association of REALTORS®

Haskell County Housing Report

February 2026



Median price

\$150,000

↑ **188.5%**

Compared to February 2025

Price Distribution

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	100.0%
\$200,000 - \$299,999	0.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↓ **27.3%**

16 in February 2026



Closed sales

↓ **80%**

1 in February 2026



Days on market

Days on market 419

Days to close 0

Total 419

287 days more than February 2025



Months of inventory

3.6

Compared to 5.9 in February 2025

About the data used in this report

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Jones County Housing Report

February 2026



Median price

\$179,900

↑ **48.7%**

Compared to February 2025

Price Distribution



Active listings

↓ **25.7%**

52 in February 2026



Closed sales

↑ **150%**

15 in February 2026



Days on market

Days on market 43

Days to close 45

Total 88

7 days more than February 2025



Months of inventory

3.7

Compared to 6.4 in February 2025

About the data used in this report

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Shackelford County Housing Report

February 2026



Median price

\$83,000

↑ **176.7%**

Compared to February 2025

Price Distribution

\$0 - \$99,999	100.0%
\$100,000 - \$199,999	0.0%
\$200,000 - \$299,999	0.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	0.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↓ **71.4%**

4 in February 2026



Closed sales

Flat **0%**

1 in February 2026



Days on market

Days on market 131

Days to close 38

Total 169

4 days more than February 2025



Months of inventory

2.3

Compared to 11.2 in February 2025

About the data used in this report

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Realtors
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UNDERSTAND THE MORTGAGE BAICS
VA, FHA &
CONFORMING

- ✓ Mortgage Options
- ✓ Down Payments
- ✓ Credit Requirements
- ✓ Property Guidelines

- ✓ Down Payment Assistance Programs

&
MORE



**TUESDAY March 10, 2026
11:00 AM-12:30PM**

Fairway Office: 162 Caddo Dr. Suite 120, Abilene

Lunch Provided

RSVP 325-899-2848
KATIE WELLS NMLS 1958093



Bunco Night is Back

April 1, 2026

5:30 PM - 7:30PM

Prime Lending/Security Title Building

Downstairs Conference Room 0100

COST - \$10 FOR MEMBERS & NON MEMBERS

Pay Out for Most Bunco's, Most Wins, Most Losses

Last person to Bunco wins a prize!



**BYOB
CHIPS & DIPS
PROVIDED**



*Unlock
the door to
success with
classes
at your
AAOR!*

UPCOMING CLASSES & TRAININGS



❖ **LEGAL I & II** *(Required for License Renewal)*

❖ Instructor: Carl Leatherman

Legal I: **March 2nd** 8:30 a.m. – 12:30 p.m. CE: 4 Hours \$ 45.00

Legal II: **March 2nd** 1:00 p.m. – 5:00 p.m. CE: 4 Hours \$ 45.00

❖ **DEATH ON A PROPERTY**

❖ Instructor: Clayton Jewett

March 3rd 1:00 p.m. – 4:00 p.m. CE: 3 Hours \$ 40.00

❖ **BROKER RESPONSIBILITY** *(Required for Brokers & Team Leaders)*

Instructor: Carl Leatherman

March 4th 9:00 a.m. – 4:00 p.m. CE: 6 Hours \$ 70.00

❖ **CONTRACTS CLASS** *(Required for License Renewal)* [IN PERSON ONLY]

Instructor: Steve Stovall

March 18th Time: 9:00 a.m. – 12:00 p.m. CE: 3 Hours \$ \$40.00

(More information coming soon!)

*These classes may be taken via ZOOM, or in person
at the AAOR office.*

Visit the events calendar at www.abileneaor.com
for class registration, details, pricing & updates

BRUH... YOU IN?



2026 AAOR BOWLING TOURNAMENT

📅 APRIL 23, 2026 ♦ 6:00-9:00 PM PrimeTime

◆ THE DEAL ◆

- ◆ 4 people per team
- ◆ Team names required
- ◆ Costumes strongly encouraged

◆ TOP PRIZES ◆

- 🏆 Bowling Champs
- 🏆 Top Score Player
- 🎯 Lowest Score Player
- 👤 Best Dressed Team

⚠️ IMPORTANT BUT FUN DISCLAIMERS ◆◆

- ⚠️ BYOB responsibly
- ⚠️ Trash talk must stay friendly
- ⚠️ Adults may embarrass themselves

SIGN-UP
here





2026 FARM & RANCH SYMPOSIUM

June 25, 2026

ABILENE
COUNTRY CLUB



\$50 Attendee Registration



Sponsorship Levels



GOLD Sponsorship

One Year Complimentary AAOR Affiliate Membership
Logo Placement on Sponsor Board
15 Minute Speaking Opportunity During Lunch



SILVER Sponsorship

One Year Complimentary AAOR Affiliate Membership
Logo Placement on Sponsor Board
10 Minute Speaking Opportunity During Lunch



BRONZE Sponsorship

Logo Placement on Sponsor Board

Attention Members of the Abilene Association of REALTORS®!
Reserve your seat at the much anticipated FARM & RANCH SYMPOSIUM
& gain valuable insight from our esteemed speaker, Dr. Blake Bennett!

STAY CONNECTED

Abilene Association of REALTORS®

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www.abileneaor.com

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