



AAOR Monthly Newsletter JULY 2026

Serving REALTORS® across Taylor, Jones,
Callahan, Haskell,
and nine surrounding counties.



ABILENE
ASSOCIATION of REALTORS

CONTACT US



325-692-9821



626 S. Pioneer
Abilene, Tx 79605



www.AbileneAOR.com



Our mission is to lead with integrity, serve with heart, and support one another as we continue to be the trusted voice for real estate in our community.

A word from the President...

Summer is flying by, and I hope everyone is having a successful season! Congratulations to all of our REALTORS® who are helping clients reach the closing table. Every transaction is a reminder of the hard work and dedication you put into serving our community.

While many markets are facing challenges, it's encouraging to see Abilene continue to remain strong. Thank you for your professionalism, your commitment to your clients, and for helping our local real estate market continue to thrive.

Keep up the great work, and enjoy the rest of your summer!

Maegan Brest



2026 Board of Directors & Officers

Officers

Maegan Brest - President
Steve Stovall - President-Elect
Terri Scott - Membership VP
Rob Cunningham - Secretary
Beki Kofoed - Program VP

Directors

Cheyenne Toliver - Place 8 (2024–2026)
Suzanne Fulkerson - Place 9 (2024–2026)
Tina Irias - Place 1 (2025–2027)
Pam Yungblut - Place 2 (2025–2027)
Shelly Brooks - Place 3 (2025–2027)
Rebecca Huff - Place 4 (2026–2028)
Karlana Brooks - Place 5 (2026–2028)
Phil Hill - Place 6 (2026–2028)

Leadership & Representatives

Staci Boren - Immediate Past President (2025)
Cristy Vines - WCR President
Pam Yungblut - Directors of MLS
Tammy Kister - 2026 MLS Chair / NTREIS President
Gary Bone - Region 2 RVP
Kay Spiva - FPC / Jodey Arrington Liaison / TR Director



WELCOME NEW MEMBERS

NEW REALTORS®

- Ashley Chase - KW Synergy
- Keaton Karrigan - All Stars Real Estate Mgt.
- Carrie Brown - RE/Max Big Country
- Teagan Brown - Abilene Group Premier
- Amy LeJeune - Republic of Texas Land & Cattle
- Miranda Darnell - Real Broker

NEW BROKERS

- Hannah Holmes - Alacrity Collective Real Estate

NEW AFFILIATES

- William Barr - Barr Water Consulting





2026 EVENTS

Feb 26 - AAOR Membertine Party @ ACC 5:00PM-7:30PM

April 26 - TREPAC Cake auction @ ACC Luncheon

May 14 - AAOR Bowling Tournament @ Primetime 6PM-9PM

June 10- TREPAC Golf Tournament@

June 25-Farm and Ranch Symposium

June 25- WCR Purse BINGO

TBD - AAOR Cornhole Tournament

Aug 4th and 6th (Tentative)- Walk with Pride (Mall of Abilene) 5pm-8pm

Aug 24- AAOR Swimming Party @ Abilene Country Club 5pm-8pm

Oct TBD- Affiliate luncheon @ AAOR - 11:45AM - 1:00PM

Oct 24 (Tentative) - AAOR Harvest Fest

Dec. 5 - AAOR Awards Banquet @ ACC

Dates and times are subject to change.

Contact Cathi @ 325-692-9821 or visit www.abileneaar.com



UPCOMING MEETINGS & EVENTS

JULY

Budget Meeting – July 13, 2026 @ 8:30 a.m.

Executive Meeting – July 13, 2026 @ 10:00 a.m.

Board of Directors – July 16, 2026 @ 8:30 a.m.

TANGILLA Launch - July 20, 2026

Business Luncheon (Affiliate Showcase) – July 21, 2026 @ 11:45 a.m.

Housing Opportunities Meeting – July 23, 2026 @ 8:30 a.m.

Home Buying Seminar – July 25, 2026 @ 10:00 a.m.

DEI Committee – July 29, 2026 @ 10:00 a.m.

AUGUST

Membership Committee Meeting – August 4, 2026 @ 8:30 a.m.

Commercial Meeting – August 4, 2026 @ 9:00 a.m.

Program Luncheon – August 4, 2026 @ 11:45 a.m.

Walk With Pride -August 4 & 6, 2026 @ Shoe Dept./Mall of Abilene

New Member Orientation – August 6 & 7, 2026 @ 8:30 a.m.

Budget Meeting – August 13, 2026 @ 8:30 a.m.

Executive Meeting – August 17, 2026 @ 8:30 a.m.

Business Luncheon – August 18, 2026 @ 11:45 a.m.

Board of Directors – August 20, 2026 @ 8:30 a.m.

Home Buying Seminar – August 22, 2026 @ 10:00 a.m.

AAOR Family Pool Party - August 24, 206 @ 5 p.m.

DEI Committee – August 26, 2026 @ 10:00 a.m.

Housing Opportunities Meeting – August 27, 2026 @ 8:30 a.m.

EDUCATION **PROFESSIONAL DEVELOPMENT**

NAR CODE OF ETHICS

Instructor: Jamie Dalzell

July 28, 2026 | @ the AAOR | 9:00 AM – 12:00 PM

3 CE Hours | \$45

To Register, call Cathi or Sheila at 325-692-9821

LEGAL I & II

Instructor: Brian Cooper

August 27, 2026 | @ the AAOR | 8:30 AM – 5:00 PM

8 CE Hours | \$85

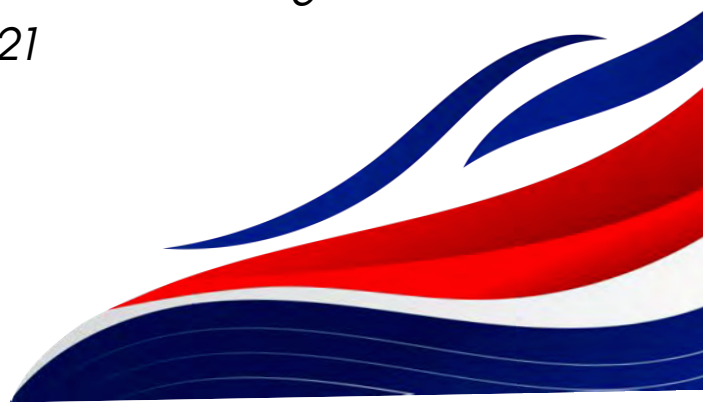
To Register, call Cathi or Sheila at 325-692-9821

No online registration until after July 20th.

Please call Cathi or Sheila at the AAOR to register

325-692-9821

Thank you!





IMPORTANT REMINDERS

- Due to transitioning to the new **TANGILLA** computer system, new member applications and all incoming payments are temporarily paused until after **July 20th**.
- **AFFILIATE SHOWCASE LUNCHEON**
at the Abilene Country Club on Treadaway
July 21, 2026 @11:30 a.m.
Affiliates, call 325-692-9821 to reserve your table
- **HOME BUYING SEMINARS** at the AAOR–
July 25, 2026 @ 10:00 a.m.
August 22, 2026 @ 10:00 a.m.
- **WALK WITH PRIDE–**
at the SHOE DEPT. in the MALL OF ABILENE
August 4 and 6, 2026-- *Please remember to donate and sign up to help at the event! Donations must be made by cash or check until July 20th*
- **AAOR MEMBER POOL PARTY--**
For REALTORS[®] & AFFILIATES (*Bring your family!*)
August 24, 2026 | 5 PM - 8 PM | Abilene Country Club

IMPORTANT ANNOUNCEMENT



The **Abilene Association of REALTORS®** is proud to announce that we will be transitioning to a new Association Management System - **TANGILLA** - on **July 20, 2026!** This upgrade will enhance the way you access & manage many of the services we provide.

This system was specifically designed for real estate associations, and the user-friendliness is outstanding!

Things to look forward to with the new system include:

- Managing your own AAOR & SUPRA eKey subscriptions in your own user-friendly Member Portal!
- Registering for CE courses and events with ease & keeping track of your education requirements & certificates
- Viewing & managing your account details, invoices payment history, and TREPAC contributions
- Updating your own profile & communication preferences (phone numbers, email addresses, etc.)
- Instant access to your Letter of Good Standing
...AND SO MUCH MORE!!

Please note: To ensure a smooth transition to the new system, **ALL member applications, transfers, and office/member information updates will be temporarily paused until July 20th**. More information to help you navigate the new system will be coming to you soon via AgentTalk and our Facebook pages.

COMMUNITY OUTREACH

WALK WITH PRIDE IS GEARING UP & WE HAVE WORK TO DO!! We are a **LONG** way from our goal of 700 pair of shoes. Right now we can only buy 104 pair, and if you have ever seen the line at the store for the event, you know this isn't near enough!! So let's step it up a notch and get those donations pouring in to the Foundation!! *(Please note that all monetary donations must be in cash or check until July 20th due to the transition to TANGILLA.)*

DINE-OUT FUNDRAISERS!! We raised \$1000 from our fundraiser at Jersey Mike's in May. Watch your AgentTalk email for the the next dine-out fundraiser! Let's fund those shoes!!

LAST CHANCE 50/50 RAFFLE!! This upcoming luncheon on July 21st is our last 50/50 Raffle before WALK WITH PRIDE, so let's make it a **BIG ONE!!** Bring your cash and let's knock the **SOCKS** off of our goal!!

SPEAKING OF SOCKS, BRING THEM ON!! We need all sizes!! Throw a pair, or ten, or fifty in your shopping cart at the store and bring them to the AAOR Board Office prior to August 4th. There are tubs ready to be filled waiting for them!

VOLUNTEER!! WE NEED YOUR HELP!! WALK WITH PRIDE IS AUGUST 4TH & 6TH. Please sign up to help at one or both days at the SHOE DEPT. using the QR code on the flyer, & **THANK YOU** for all you do to make this year's WALK WITH PRIDE the best one ever!!

To donate,
bring **cash or checks** to the
AAOR Board
Office. Donations
via debit & credit
cards will again be
accepted after
July 20th.

Thank you!



Abilene Housing Report

June 2026



Median price

\$274,990

↑ **21.3%**

Compared to June 2025

Price Distribution



Active listings

↓ **55.7%**

216 in June 2026



Closed sales

↑ **17.2%**

225 in June 2026



Days on market

Days on market 27

Days to close 50

Total 77

8 days less than June 2025



Months of inventory

1.2

Compared to 3.4 in June 2025

About the data used in this report

Data used in this report come from the Texas REALTOR® Data Relevance Project, a partnership among the Texas Association of REALTORS® and local REALTOR® associations throughout the state. Analysis is provided through a research agreement with the Real Estate Center at Texas A&M University.

Taylor County Housing Report

June 2026



Median price

\$281,950

↑ **17.5%**

Compared to June 2025

Price Distribution



Active listings

↓ **52.2%**

304 in June 2026



Closed sales

↑ **11.8%**

255 in June 2026



Days on market

Days on market 32

Days to close 50

Total 82

6 days less than June 2025



Months of inventory

1.4

Compared to 3.8 in June 2025

About the data used in this report

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Callahan County Housing Report

June 2026



Median price

\$237,990

↓ **6.7%**

Compared to June 2025

Price Distribution



Active listings

↓ **32.4%**

50 in June 2026



Closed sales

↑ **123.5%**

38 in June 2026



Days on market

Days on market 38

Days to close 62

Total 100

51 days less than June 2025



Months of inventory

2.9

Compared to 5.8 in June 2025

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TEXAS A&M UNIVERSITY
Texas Real Estate Research Center

ABILENE 
ASSOCIATION of REALTORS®

Eastland County Housing Report

June 2026

Price Distribution



Median price

\$192,500

↓ **28.9%**

Compared to June 2025



Active listings

↓ **27.5%**

100 in June 2026



Closed sales

↑ **93.3%**

29 in June 2026



Days on market

Days on market 125

Days to close 34

Total 159

2 days more than June 2025



Months of inventory

6.3

Compared to 11.3 in June 2025

About the data used in this report

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Haskell County Housing Report

June 2026

Price Distribution



Median price

\$260,000

↑ **131.1%**

Compared to June 2025



Active listings

Flat **0%**

22 in June 2026



Closed sales

↑ **20%**

6 in June 2026



Days on market

Days on market 15

Days to close 41

Total 56

106 days less than June 2025



Months of inventory

4.2

Compared to 7.1 in June 2025

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Jones County Housing Report

June 2026



Median price

\$312,500

↑ **56.3%**

Compared to June 2025

Price Distribution



Active listings

↑ **10.8%**

72 in June 2026



Closed sales

↑ **42.9%**

20 in June 2026



Days on market

Days on market 59

Days to close 49

Total 108

62 days less than June 2025



Months of inventory

4.8

Compared to 5.7 in June 2025

About the data used in this report

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Shackelford County Housing Report

June 2026



Median price

\$327,500

↑ **70.1%**

Compared to June 2025

Price Distribution

\$0 - \$99,999	0.0%
\$100,000 - \$199,999	50.0%
\$200,000 - \$299,999	0.0%
\$300,000 - \$399,999	0.0%
\$400,000 - \$499,999	50.0%
\$500,000 - \$749,999	0.0%
\$750,000 - \$999,999	0.0%
\$1,000,000+	0.0%



Active listings

↓ **20%**

8 in June 2026



Closed sales

↓ **50%**

2 in June 2026



Days on market

Days on market 64

Days to close 14

Total 78

163 days less than June 2025



Months of inventory

4.4

Compared to 7.1 in June 2025

About the data used in this report

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TEXAS A&M UNIVERSITY
Texas Real Estate Research Center

ABILENE 
ASSOCIATION of REALTORS®



JULY BIRTHDAYS

Kris Gay 7-1
Risa Carrasco 7-1
Tammy Kister 7-2
Ronald Blevins 7-3
Roy Wilson 7-3
Kelli Kish 7-4
Georgia McGillick 7-4
Vance Cooksey 7-5
Kylee Newberry 7-7
Carley Newberry 7-7
Lexi DeLuca 7-10
Linda Camp 7-10
Brice Bell 7-11
Kristi McCullar 7-11

Gloria Padilla 7-11
Rita Warner 7-11
Gbolahan Salako 7-13
Dan Byerly 7-13
Daron Pacheco 7-14
Robert Taillet 7-14
Brayden Wiesen 7-14
Kathryn Gonzales 7-15
Robert Paquette 7-15
Angelica Templeton 7-15
Jace Thornton 7-16
Romona Brogan 7-17
Monya Barton 7-17
James Pettit 7-17
Kim Ramirez 7-18
Lisa Rosenbaum 7-19



Kevin Rivers 7-19
Tammy Shifflett 7-20
Sue McDonald 7-22
Johnathon Morrow 7-22
Gary Bone 7-23
Ron Harrell 7-24
Erik Woodard 7-24
Cole Kiser 7-24
Kirby Milliorn 7-25
Pam Redman 7-25
Cindy Bolls 7-26
Butch Nelson 7-26
Jennifer Fraser 7-27



Torah Thomason 7-27
Kim Vacca 7-27
Chase Richardson 7-28
Camden Nichols 7-28
Sonia Gonzales 7-29
Nicole Abert 7-30
Justin Walker 7-30
Scotty Goldsmith 7-30



August

BIRTHDAYS

Shay Senter 8-1
Courtney Waxler 8-2
Angel Pacanins 8-2
Dave Dalzell 8-3
Jerry Mash 8-3
Kevin McCollum 8-3
Justin Fulkerson 8-4
Haven Hill 8-4
Sheridan Cruz 8-6
Jerry McAlister 8-8
Carrie Winter 8-8
Suzanne Fulkerson 8-9
Peggy Bailey 8-10
Keila Stephens 8-10
Ashley Berry 8-10

Pam Trull 8-10
Anthony McColum 8-11
Sammy Alcala 8-12
Ryan Goodwin 8-13
Erin Currie 8-13
Toni Gill 8-14
Alex Masters 8-14
Vickie Pelton 8-14
Marjorie Price 8-14
Shaye Van Horne 8-15
John Hill 8-16
Ken Cunningham 8-17
Diane Schmahl 8-17
Christine McDonald 8-18
Matthew Armstrong 8-19

Darby Grimes 8-19
Tristen Rickard 8-20
Douglas Berry 8-20
Chad Chaney 8-21
Nancy Brown 8-23
Michelle Alexander 8-23
Crissy Ward 8-24
Michael Powell 8-24
Carrie Brown 8-25
Karis Crawford 8-25
Dustanna Spencer 8-25
K'Ci Brown 8-26
Whitney Holcomb 8-26
Robbie Johnson 8-29
Marla Hawkins 8-30



PHOTOS OF THE MONTH







*Welcome
New
Members*

ABILENE 
ASSOCIATION of REALTORS®



Affiliates SHOWCASE YOUR BUSINESS

— AT OUR — REALTOR® LUNCHEON

CONNECT. COLLABORATE. GROW.

Join local affiliates and real estate professionals for a delicious lunch and the opportunity to showcase your business to top producing agents!



DATE:
JULY 21ST



TIME:
11:30 AM – 1:00 PM



LOCATION:
ABILENE COUNTRY CLUB
4039 BUFFALO GAP RD
ABILENE, TX 79606

Why Participate?

- ✓ Showcase your products/services to real estate professionals
- ✓ Build valuable connections
- ✓ Increase your visibility in the real estate community
- ✓ Support the success of local agents and future partnerships

RESERVE YOUR SPOT!

Space is limited for affiliate showcases—don't miss this opportunity to shine!



TO RESERVE YOUR TABLE,
PLEASE CONTACT

Shiela or Cathi
AT THE ABILENE ASSOCIATION
OF REALTORS®

325-692-9821



Great People. Great Connections. Great Business.

THANK YOU FOR PARTNERING WITH US TO BUILD STRONGER COMMUNITIES

through real estate!

FAITH
FAMILY
COMMUNITY

**JULY 25
&
AUGUST 22**

Free
HOME
BUYING SEMINAR



TOPICS

- budget planning
- house hunting
- the offer, loan, contract & deal
- moving in & maintaining your home

CONTACT US

☎ +325-207-2902
@ www.abileneaor.com



Saturdays, July 25th & August 22nd

10:00 a.m. – 11:00 a.m. &
11:00 a.m. – 12:00 p.m. at the

Abilene Association of Realtors

626 S. Pioneer Drive

Abilene, TX 79605

325-692-9821



NAR CODE OF ETHICS

Learn more about protecting those who place a great deal of trust in your business practices. **KNOW & PRACTICE YOUR CODE OF ETHICS!!**

Required every 3 years for license renewal



Instructor
JAMIE DALZELL



Contact us
325-692-9821



9 am - 12 pm
JULY 28, 2026



3 CE Hours



Register on our website
WWW.AOR.COM



Abilene Association of REALTORS
626 Pioneer Drive
Abilene, TX 79606

REGISTER TODAY



ABILENE 
ASSOCIATION of REALTORS®

WALK WITH PRIDE



Abilene REALTORS go above & beyond to create a lasting impact in our community by helping underprivileged kids in the Abilene area buy shoes for the school year. Your donations make this happen!

\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$\$

Donations Needed!!!

Please bring your cash or check donations to the AAOR Board Office-- (No card donations will be taken until after July 20th)

Thank you!!

Help us meet & exceed our goal!!

**WE ARE JUST WEEKS AWAY AND
BELOW 50% OF MEETING OUR
GOAL OF 700 PAIR OF SHOES!**

700 PAIR X \$50 PER PAIR = \$35,000 (GOAL!)



**WE NEED YOUR HELP!!
PLEASE DONATE TODAY!!!**





Join us for



WALK with PRIDE

August 4 & 6, 2026

Scan the QR codes below to sign up
and register your child to receive a
pair of new shoes through our
Walk With Pride event!



English

Spanish



Location:

**Shoe Department at the
Mall of Abilene
5:30 p.m. - 8:00 pm**

For More Info:

**Call Sheila Lantrip at
325-692-9821**

**Come
to**



It's Time to Volunteer!!



WALK with PRIDE

August 4 & 6, 2026

It takes MANY VOLNUNTEERS for to make this event possible! Please set aside one or both dates to help!

SIGN UP TODAY!!

Come
to

VOLUNTEER!!



Location:
Shoe Department at the
Mall of Abilene
5PM-8PM

For More Info:
Call Sheila Lantrip at
325-692-9821

 **LIVE & IN PERSON CLASS AT
THE AAOR**

ABILENE 
ASSOCIATION of REALTORS®

LEGAL I & II

**To REGISTER
Call Cathi or
Sheila at
325-692-9821**

REQUIRED CLASS FOR LICENSE RENEWAL

Presenter

Brian Cooper

-  42 Years of Experience in Real Estate
-  TEXAS REALTORS Education & Risk Reduction Committee–Past Chairman
-  Permian Basin Board of Realtors–Past President
-  One of the leading Real Estate Educators in Texas for over 35 years
-  Senior Instructor for Continuing Education Courses for the Texas Real Estate Commission & TEXAS REALTORS

**8 CE
HOURS**

\$85

Date/Time

**27th August, 2024
8:30 a.m. – 5:00 p.m.**

Location

**Abilene AAOR
626 S Pioneer Drive
Abilene, Texas**

Lunch Provided by



(806) 392-6257 | shelley.horan@ahs.com



**MORE
INFO**

**CALL 325-692-9821
www.abileneaar.com**

AAOR

**AUG.
24**

P



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PARTY

for

AAOR MEMBERS

REALTORS & AFFILIATES!!

Bring your
FAMILY!

*Hotdogs &
Hamburgers Provided!*

**Abilene Country Club Pool
4039 S. Treadaway**

**August 24th
5 PM - 8 PM**

**Call Cathi or Sheila to RSVP
325-692-9821**



ABILENE 
ASSOCIATION of REALTORS®

Thank you

to our sponsors!!



WINNER'S PRIZE
SPONSOR



BIG COUNTRY
TITLE COMPANY

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SPONSOR



BREAKFAST
SPONSOR

CFR
CLEAR FORK
ROOFING

2026 **TREPAC**  **MASTERS**
Tournament

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& Company,
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STAY CONNECTED

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"The Voice for Real Estate in Abilene"



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